



IIM LUCKNOW

PGPSM

Sustainable Management

Placement Brochure

2017-19

Experience
to **Excellence**



CONTENTS

PGPSM at a Glance	01
Director's Message	02
PGPSM Chairperson's Message	03
CDS Chairperson's Message	03
CDS In charge's Message	03
One Institute Two Campuses	04
Why Recruit From PGPSM?	05
PGPSM Curriculum	06
Batch Profile	08
Placement Process	26
Integrated Project	27
Industry Partners	27
Our Faculty	28



PGPSM AT A GLANCE

IIM Lucknow takes pride in being the frontrunner amongst the IIMs to introduce a program which inculcates the essence of sustainability in conventional business education. PGP Sustainable Management is a two-year full time post graduate program being offered at Noida campus. It is designed to help managers develop a holistic perspective and imbibe the ethos of socio-environmental responsibilities. Also, to equip them with the skills to assess and to preserve the interests of all stakeholders in a dynamic and unpredictable environment.

In addition to conventional business dimensions of finance, marketing, operations and human resource management, the program focuses on

- **Systematic linkages among environmental, social and economic challenges**
- **Critical perspectives on policy institutions**
- **Analysis of policy and regulatory framework for businesses**
- **Facilitating Change-management**
- **Assessment of environmental, social and corporate governance**
- **Analysis of social and environmental risks and impacts**

A minimum of  **2** years

of work experience is a prerequisite for selection into the program. The criterion ensures that the candidates are pre-equipped with deep understanding of the corporate world and possess strong business acumen to better appreciate the rationale of business enterprises and the nuances of the complex environment in which it operates.



DIRECTOR'S MESSAGE

“The dynamics of global and national businesses are increasingly being shaped by sustainability concerns. In the last two decades, as societies and businesses have become more aware about environmental degradation and climate change, more emphasis is being put on understanding of associated socio-economic implications and sustainable development, which are vital for businesses and societies alike. Social, economic and environmental sustainability have emerged on the forefront of business strategy and businesses are increasingly aligning their vision so as to be consistent with the global vision as well as vision of the geographies in which they are present. The changed business environment and evolving domestic and global policies and regulations are forcing companies to deal with a wide range of stakeholders that have dynamically evolving, and often conflicting demands from business.

As companies try to understand, evaluate and take action on issues that can affect the triple bottom line, they are now seeking qualified individuals who understand the integrated societal, environmental and business concepts of sustainability. To cater to this need of business and society, IIM Lucknow has launched a two-year full-time post graduate programme in sustainable management (PGPSM) from 2015. PGPSM is the first two-year programme offered from Noida Campus of IIM Lucknow. Needless to say, the selection criteria and the academic curriculum remain as robust and rigorous as our other post graduate programmes.

It gives me immense pleasure and pride to present our second batch of PGPSM. I cordially welcome you to participate in the placement process.”

Prof. Ajit Prasad
Director, IIM Lucknow



PGPSM CHAIRPERSON'S MESSAGE

“IIM Lucknow continuously strives to align the curriculum of existing academic programmes, keeping in view the ever-increasing level of volatility, uncertainty, complexity, and ambiguity of the business environment. Due to increase awareness in the society about environmental degradation, climate change, and socio-economic implications of unprecedented corporate power, nation states have forced businesses to mould their business strategies to align with national and global Sustainable Development Goals. IIM Lucknow

took the lead and launched a full-time two-year Postgraduate Programme in Sustainable Management (PGPSM). The uniquely designed PGPSM curriculum with extensive coursework, live projects, and interaction with industry leaders with a perfect blend of general management skills and deep understanding of business sustainability concepts and issues. I am confident that PGPSM students are ready to take any responsibility in their journey from here. I welcome you to partner with us on this journey.”

Prof. Ashish Aggarwal

Chairperson PGPSM, IIM Lucknow



CDS CHAIRPERSON'S MESSAGE

“The uniquely designed PGP-SM curriculum with extensive coursework, live projects, and interaction with industry leaders has transformed the talented, bright and experienced students through a perfect blend of general management skills and deep understanding of business sustainability concepts and issues. Well qualified and experienced faculty of IIM Lucknow has been successful in inculcating much

sought after traits like discipline, sincerity, dedication and compassion in these students. I am confident that students of PGPSM batch of 2018-20 are ready to take any responsibility in their onward journey from here. I welcome you to partner with us in their journey and jointly contribute to building sustainable societies.”

Prof. Ashish Dubey

CDS Chair, IIM Lucknow



CDS IN CHARGE'S MESSAGE

“With increasing exposure of businesses to Securities and Exchange Board of India (SEBI) making it mandatory for bigger businesses to include Business Responsibility Report (BRR) as a part of the Annual Report for top 100 listed entities, one can clearly gauge the signal from the financial sector and investors for creating a pool of new business leaders who can appropriately marry and synergize the general managerial skills with specialized knowledge of business responsibility and sustainability for

building a more trustworthy business of tomorrow. The Post Graduate Programme in Sustainability Management, the one of its kind programme offered by a reputed IIM fills that void aptly and amply. I am glad to introduce the PGPSM batch of 2018-20 and would like to welcome you as a continued partner in our journey of building world class talent and jointly contribute to building businesses and societies in the days and years to come.”

Prof. Kaushik Ranjan Bandyopadhyay

CDS Coordinator, IIM Lucknow

1 IIM

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CAMPUSES

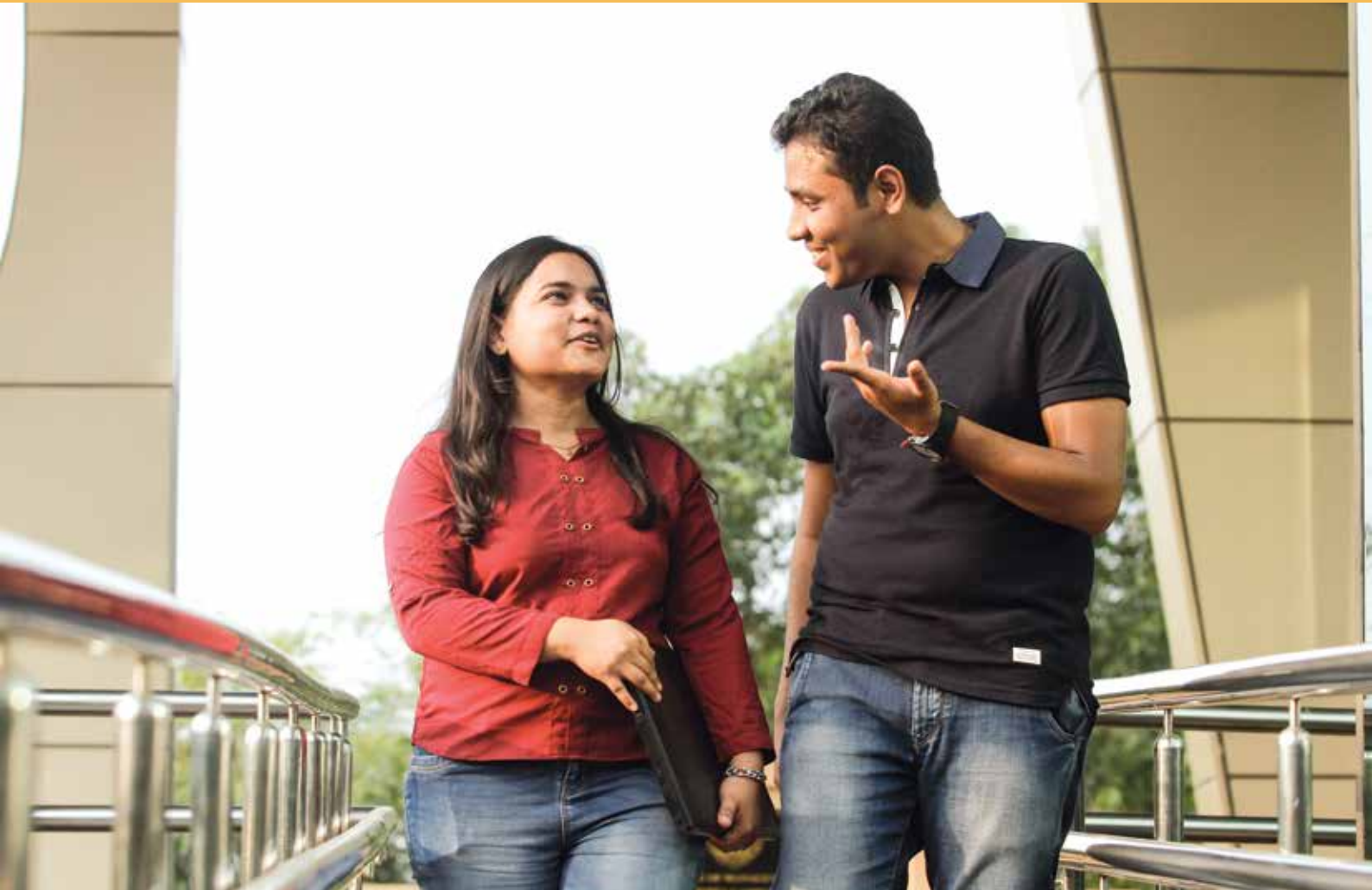
“The Noida campus is a lush, green 20 acre sprawling full-fledged educational entity with a state-of-the-art auditorium, academic and hostel blocks, faculty quarters and sports and recreational facilities.”

THE SHARED SPIRIT

Miles apart but united in mission, to provide the world with next generation business leaders sensitive to Corporate Governance, the Triple bottom line, and sustainable strategies over three decades, IIM Lucknow has been a torchbearer in providing world class executive education by nurturing superior talent. Setting up of Noida campus is a leap further to build and strengthen its mission of shaping leaders for tomorrow. Strategically located amidst corporate concrete, the 20 acres sprawling, lush green Noida Campus hosts the two year Post Graduate

Program in Sustainable Management the Lucknow campus caters to the PGP and PGP – ABM programmes. Inaugurated in 2007, the campus has been a fountainhead of learning for PGPSM and IPMX alumni who have been groomed to be responsible leaders by creating an impact on business and society. The IIM Lucknow, Noida campus has been successful in establishing itself as an institution of repute by providing its students with opportunities to not only learn and network but also to reinvent and

rejuvenate. The campus is ideally located in the National Capital Region, providing students an opportunity to interact with leaders from diverse fields under the Leadership Talk Series and work with Corporates, Research and Development organizations for 9-months under their Integrated Project. The vision of IIM Lucknow of better management for better nation building is woven into the quality learning imparted at both campuses by the same distinguished faculty portfolio, which is a rich mix of the best academicians and industry veterans.



WHY RECRUIT FROM PGPSM?

Connected Education With a melange of professionals from backgrounds of Energy, Manufacturing, Social, IT and logistics having held diverse functional roles such as project managers, designers, consultants and educators, PGPSM encourages variety in thought and perspectives through peer learning. A plethora of group cases, role-plays and projects facilitate a collaborative learning environment developing leaders with the ability to create synergy by engaging with all stakeholders and earning certifications.

Responsible Leadership The PGPSM program harnesses a finely tuned selection process with a rigorous curriculum designed to develop leaders with multi-dimensional business mindsets. Leveraging on unique pedagogical methods, every course facilitates a steep learning curve and gradually moulds professionals poised to create extensive sustainable value in a dynamic business environment.

Field Experience PGPSM emphasizes practical learning through the international immersion program and the 2-months summer internship - enhancing industry exposure, and building competence and character. A unique feature of the program, the 9 months-long integrated project provides hands on experience by means of direct collaboration with the industry and enables students with a prior work experience of minimum two years to seamlessly transition into their careers.

PGPSM CURRICULUM

The curriculum of PGPSM is rigorous and includes specialized courses on sustainability from the first year itself, without missing out on the general management courses. In the second year, the students get exposure to sustainability in detail through well designed compulsory courses in Terms IV & V, and elective courses in Term VI.

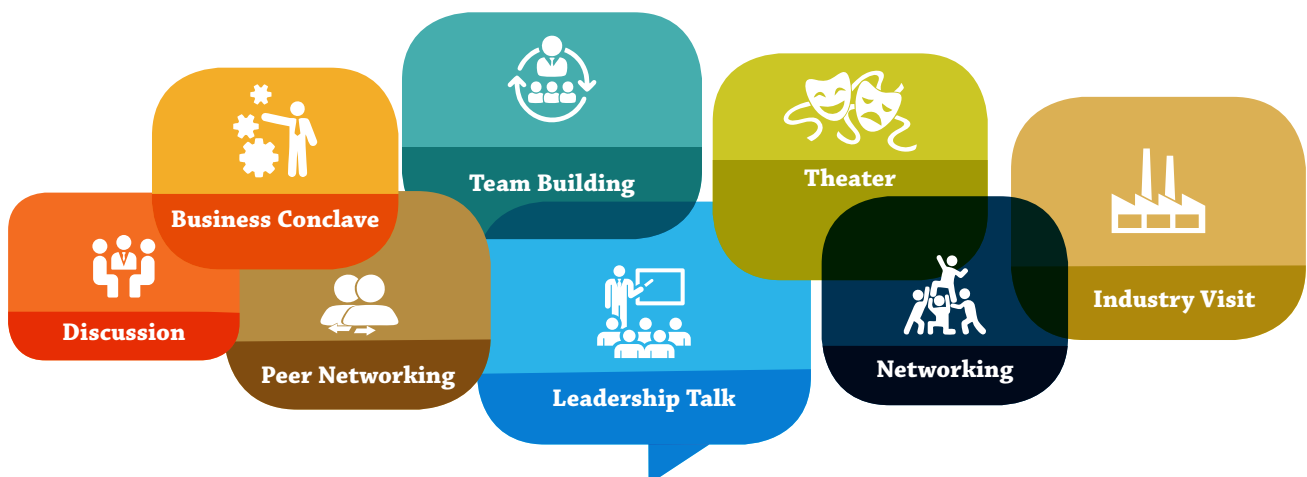
The PGPSM curriculum focuses on inculcating a holistic perspective to solve the problems that industries could encounter in the near future. It extensively deploys case study methodology to infuse analytical thinking. Regular industry visits and guest lectures by industry practitioners ensure that the students are abreast with the developments in the industry. Integrated projects during second year provide an opportunity for the students to implement the skills and techniques developed during the course of academic interaction.

Year/ Term	General Management related subjects and concepts	Subjects related to environmental and social aspects	Subjects enhancing analytical ability, Decision making and Problem solving
1st Year (Term I)	Subjects: Accounting, Managerial Economics, Behavior in Organization Concepts: Financial statements' analysis. Cost accounting, Managerial accounting. Microeconomics. Economic decision making. Game theory. Theories of Motivation. Hierarchy of need. Group behavior. Leadership. Team work.	Subjects: Human dimensions of sustainability, Principles of sustainable management. Concepts: Social and Environmental issues. Business ethics. Human dimensions. CSR.	Subjects: Quantitative Analysis Concepts: Problem Solving. Predictive models based on probability distributions. Forecasting techniques. Optimization techniques.
1st Year (Term II)	Subjects: Marketing, Finance, Operations Management, Macroeconomics Concepts: Strategic and tactical marketing. 3Cs and 7Ps. Facility design and Capacity planning. Forecasting approaches. Planning and Scheduling. Valuing bonds and shares. Long term investment decision analysis. Risk, return and CAPM, Fiscal and Monetary Policy	Subjects: Environmental Law and Policy Concepts: International legal principles for sustainable development, Regulatory framework for environmental law. Awareness and enforcement mechanism.	Subjects: Communications, Systems thinking, Creativity and innovations, Concepts: Systems approach for problem solving. Audience analysis. Critical analysis framework. Effective communication methods.
1st Year (Term III)	Subjects: Information Systems, Consumer Behavior, Strategy Concepts: IS planning and development. ERP. Business intelligence. Knowledge management. Analytics. Consumer choice and buying process. Values and norms. Social class. Creating competitive advantage. Environment analysis. Value chain analysis. Corporate and International strategies.	Subjects: Designing Work Organizations, Business Certifications, Environment and Resource Economics, Concepts: Challenges in organization design. Culture. Organizational structure. Change Management. Organizational lifecycle.	Subjects: Quantitative Analysis – II Concepts: Problem Solving. Predictive models based on probability distributions. Forecasting techniques. Optimization techniques. Sampling techniques. Hypothesis testing. Measures of association. Analysis of variance.
2nd Year (Term IV)	Subjects: Supply Chain Management, Human Resource Management Concepts: Inventory Management, MRP and Lot Sizing, Dependent demand. Distribution systems. Sourcing and Procurement. Supply chain contracts. Human resource planning. Recruitment process. Performance management systems.	Subjects: Social Entrepreneurship, Externalities and Externality Trading. Concepts: Entrepreneurship process. Human centered design. Essential of business plan for social venture. Social business model. Impact assessment. Scaling up. Capacity building. Industrial relations and legal framework. Global Market and Climate change.	Subjects: Research Methods Concepts: Data collection instruments and sampling. Qualitative techniques for research. Data analysis. Ethics in research. Questionnaire design. Correlation. Chi-square. T-test. Logistic regression. Factor analysis and cluster analysis. Discriminant Analysis.

Year/ Term	General Management related subjects and concepts	Subjects related to environmental and social aspects	Subjects enhancing analytical ability, Decision making and Problem solving
2nd Year (Term V)	<p>Subjects: Project Finance</p> <p>Concepts: Cash flow modelling and Credit Ratios. Risk analysis. Social cost benefit analysis. Bank loan market. Socially responsible investments.</p>	<p>Subjects: Public Policy, Lifecycle Management, Corporate Sustainability Reporting, Environmental and Social Risk Analysis and Management.</p> <p>Concepts: Policy cycle. Advocacy coalition framework. Life cycle assessment. Ecological footprinting. LCA software usage. Circular economy. GRI framework. Materiality analysis. Indicators. Social Risk. Natural resource view. Business responsibility mapping and reporting.</p>	<p>Subjects: Stakeholder Analysis</p> <p>Concepts: Stakeholder mapping and engagement. Crisis management. Measuring stakeholder value.</p>
2nd Year (Term VI)	<p>Integrated Project Completion.</p> <p>Ongoing projects for students are on 1. customer segmentation of electric vehicles 2. devising business plans based on garment industry value chain and capacity building of under-served women entrepreneurs. 3. Market penetration strategy for FMCG products. 4. GHG accounting and management for a chemical company. 5. Study on enhancing existing battery technologies for solar industry 6. Developing cost effective solution for rural electrification. 7. Designing supply chain model for community outreach. 8. Feasibility study of renewable energy mix scenarios. In addition, students would take three courses based on their preferences.</p>		

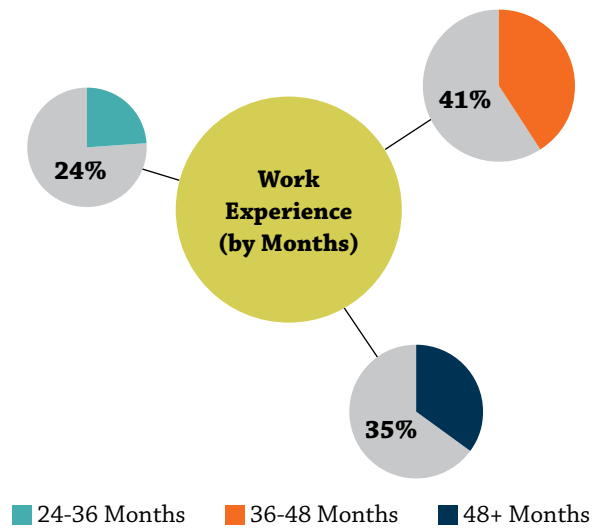
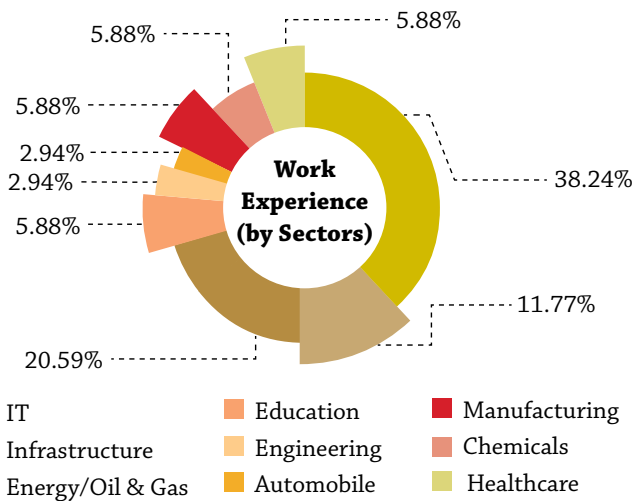
LEARNING OUTSIDE CLASSROOM

The fully residential program enables participants to take a holistic approach to augment their learning outside the classroom. Participants are compulsorily devoting 45 Hours outside the classroom in completing industry driven projects spanning 9 months & 1.5 credits. The diversity and collective experience of the participants are strong enablers that facilitate continuous mutual learning and growth, both as individuals and as team members. The close-knit group of participants ensures that group learning as a process is conducted effectively. The students participate actively in the institute clubs to pursue their interests and more importantly evolve as individuals with a mind and a heart. Students are the sole organizers of social events, Dandia night, Ganpati Visarjan, Farewell, Nukkad Natak, Skits, Group Dance, Rangoli, Aagman etc. They organize these events with students of other programs which further expose them & improve group dynamics, team management & organizational skills.

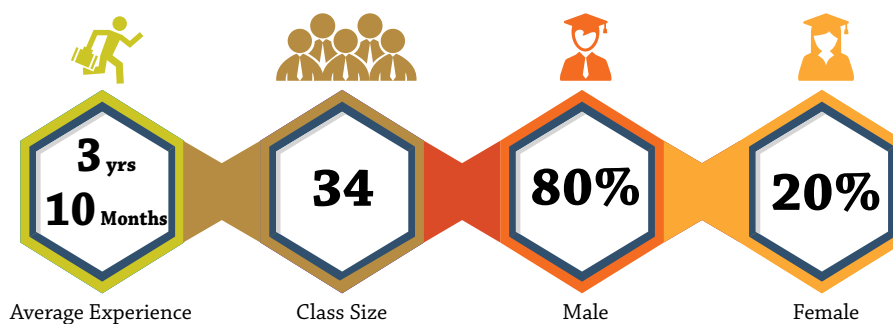


BEYOND THE CLASSROOM

CLASS OF 2017-2019



Work Experience 2018-20





Abhishek Saxena

Qualification : B.E., Netaji Subhas Institute of Technology

Abhishek, a voracious reader, is an IT veteran with strong exposure to product development who deeply understands the finesse of product design. He is a philosopher at heart who carries a strategist's mind over his shoulders, and believes that the coming century would see massive disruptions and innovations in sustainability.

Work Ex. : 3 yrs 6 months

Previous Employer(s) : Tata Consultancy Services

Key Skills : Data Warehousing, Process improvement, Project Management, Quality Assurance

Integrated Project : Ernst & Young

Application of emerging technologies like Blockchain, Internet of Things and AI, etc. in the implementation of sustainable supply chain

Summer Internship : CarbonFixers

Design an Internet of things (IoT) ecosystem to augment the existing/new Building management systems for corporate real estate (CRE); Industry analysis and strategy making for IoT-based BMS implementation; Develop an execution plan for the IoT projects.

Specialisation :

Manufacturing Process and Automation Engineering



Akshansh Rana

Qualification : B.Tech, JSS Academy of Technical Education, Noida

Akshansh, a project planner, brings a holistic approach in his work. He has profound experience of bringing multi-stakeholder construction projects to life and possess strong interest in project management and sustainability.

Work Ex. : 3 yrs 7 months

Previous Employer(s) : L&T Construction

Key Skills : Project Management, Procurement, Contracts, Financial Budgeting, Client Relations

Integrated Project : GAIL

DJSI 2017-18 submission; Integrated Reporting Proposal; Inputs in Sustainability Report 2017-18; CDP submission

Summer Internship: CarbonFixers

A business plan for climate adaptation for MSMEs in India; Budget preparation 1-year and 3-year for the company; Costing for existing and newly constructed Green Building.

Specialisation :

Civil Engineering



Amit Tripathi

Qualification : B.Tech, NIT Allahabad

Amit, an energy enthusiast, has worked with clients across the globe to set up Petrochemical, Power, and Oil & Gas plants including a 4-month consulting stint in South Korea. He has also developed solutions for Smart City and apparel clients. With his expertise in sustainability, he is passionate to take up projects which bridge economy, ecology, and equity.

Work Ex. : 5 yrs

Previous Employer(s) : Samsung Engineering

Key Skills: Engineering Consultancy & Project Management, Business Development, Negotiation & Liaison, Research (Primary & Secondary), EPC

Integrated Project : Ernst & Young

Devised a circular economy strategy for a major Indian apparel company by benchmarking it against that of local & global competitors, identifying partner organizations and estimating the cost. Conducted secondary research to carry out life cycle assessment of apparel. Identified environmental & social hotspot in the value chain of the chemical industry.

Summer Internship : Valluri Technology Accelerators (VTA)

Developed a dynamic financial estimation model (dashboard) to determine sustainability analytics and correlative indices for air, water, energy & land use for smart city development projects using macro and VBA tools (MS Excel). Created technology architecture and drafted the technical bid document for smart city proposals. Involved in business development by adding companies to the partner ecosystem and pitching to clients.

Specialisation :

Electrical Engineering



Amogh Deshmukh

Qualification : B.E., BITS Pilani Hyderabad Campus

Amogh has executed design analysis & optimization of Oil & Gas products & is experienced in project planning, quality tracking & mentorship. He has developed Circular Economy & Natural Capital Valuation solutions by stakeholder consultation, field research, & data analysis. He is skilled in managing projects by connecting the details with the big picture.

Work Ex. : 2 yrs 11 months

Previous Employer(s) : TechnipFMC

Key Skills : Project feasibility & scope management, Stakeholder Management, Interpersonal & Communication, Leadership

Integrated Project : Ernst & Young

Creation of a database for natural capital valuation for aluminum and steel sector. Identification of opportunities for energy efficiency through market research and stakeholder consultation for arriving at an internal carbon price for investments based on the savings generated; Comparative analysis of various climate change scenarios

Summer Internship : Mahindra & Mahindra

Devised a circular economy strategy for Mahindra World City SEZ, Chennai. Presented a business case for the circular economy to stakeholders from 14 companies, collected field data of hazardous and non-hazardous waste from 11 firms & identified opportunities for circularity by mapping industrial wastes to reach 90% diversion from landfill

Specialisation :

Mechanical Engineering



Ankit Saini

Qualification : B.Tech, National Power Training Institute

Ankit is a quick learner and has rich experience of data, quality, and knowledge management across functional domains in association with senior leadership. He is a diligent leader and has led ERP management and software management in an EPC organization. He possess skills in strategy consulting, project management, and vendor engagement.

Work Ex. : 3 yrs

Previous Employer(s) : **Isgec Heavy Engineering**

Key Skills : Strategy Consulting, Stakeholder Management, Root Cause Analysis, Project Management

Integrated Project : Sattva Consulting

Designing strategy to invest CSR & philanthropic funds towards transforming education sector in Faridabad, strategy to improve education initiative in Chhattisgarh and WB and create fund raising plan, identification of ed-tech solutions for BOP student segments to improve school learning outcomes

Summer Internship : Sattva Consulting

Worked on designing livelihood strategy for construction workers, need assessment for CSR intervention and conceptualizing business model of aggregators in apparel industry. Developed and implemented strategy for mobilizing high achieving XII grade students for technical and professional training in IT sector

Specialisation :
Power Engineering



Anshita Agarwal

Qualification : B.Tech, Institute of Engineering and Technology, Lucknow

Anshita with experience in not-for-profit and for-profit sector aspires to be a change agent. With a diverse experience in primary and secondary research, planning, implementation, fund raising and impact evaluation, she can provide holistic solutions by data driven decision making. She has demonstrated ability in stakeholder engagement and management

Work Ex. : 2 yrs 10 months

Previous Employer(s) : **XSEED Education, Teach For India**

Key Skills : Project Management, Problem Solving, Stakeholder Management, Research (primary & secondary)

Integrated Project : Ernst & Young

Creation of database on climate change adaption strategies in areas like water, agriculture for estimation of monetary impact on business under different climate change scenarios using market research/stakeholder consultation; Preparation of approach notes on science - based targets

Summer Internship : Tata Trusts

Detailed study of 90 'Lakhpati' farmers of Jharkhand to collect data on social, economic, natural and human capital, to identify and analyse impact indicators for interventions, to identify and analyse investment, re-investment, expenditure and saving pattern and to analyse the trend between interventions and socio - economic transformation. 3-year for the company; Costing for existing and newly constructed Green Building.

Specialisation :
Electronics and Communication Engineering



Apeksha Garg

Qualification : B.Tech, Indira Gandhi Institute of Technology (now IGDTUW)

Through her experience at GE Transportation & Siemens Power & Gas, Apeksha has gained sound knowledge related to new product development, six sigma design approach, and working with different teams across various geographies. She has a knack for quality and eye for details. Liaisoning with multiple cross-functional teams has strengthened her interpersonal skills

Work Ex. : 4 yrs 9 months

Previous Employer(s) : General Electric, Siemens

Key Skills : Project Management, Product Development, Root Cause Analysis and Solution Validation, Stakeholder Management

Integrated Project : PRO India Recycling

Developing the brand of a fledgling start-up in the social sector, PRO India, aiming to achieve circularity in plastic. Contributing towards fulfilling the endeavour of the company to help brands using plastic in packaging or production fulfill their EPR obligations by forging partnerships with different stakeholders: NGOs, brand owners, academia, recyclers

Summer Internship : Wipro-CSTEP

Conceptualised an interactive tool for managing all project related activities at CSTEP, right from initiating new projects, assigning team members, defining milestones & tracking progress, monitoring the review process, to submitting the final deliverables

Specialisation :

Mechanical and Automation Engineering



Deepak Kushwaha

Qualification : B.Tech, NIT Srinagar

Deepak has worked in diverse fields such as education, not for profit, social media page and online portal . He trained more than 5000 B-school aspirants. Successfully planned and implemented several social awareness campaigns creating a buzz in print media.

Work Ex. : 6 yrs 9 months

Previous Employer(s) : T.I.M.E. KANPUR, Career Launcher Lucknow, T.I.M.E. Allahabad

Key Skills : Strategic thinking , planning abilities, Leadership Initiative, Social media marketing

Integrated Project : NTPC

NTPC sustainability strategy formulation

Summer Internship : Tata Steel

Monetization of the services of Tata Tiscon

Specialisation :

Mechanical Engineering



Vikas Gaikwad

Qualification : B.E., Institute of Chemical Technology, Mumbai

Vikas is an experienced process engineer, with expertise in areas of project execution and operations management. He has coordinated with global EPC's and technology providers in setting up the petrochemical complex. His managerial skills and creative solutions have received appreciation. He aims to provide sustainable solutions to the chemical sector

Work Ex. : 3 yrs 10 months

Previous Employer(s) : ONGC Petro Additions Ltd

Key Skills : Project management, Operations Management, Problem Solving, Cross functional team Management

Integrated Project : IndusInd Bank

Conducting market research to study impact measurement tools being used by various financial institutions and do a comparative analysis. Also, develop an impact measurement tool that suits IndusInd's portfolio of investments and conduct a pilot test to study the performance of the tool and do the implementation.

Summer Internship : Sattva Consulting

Performed Impact Assessment for various CSR and NGO programs in the field of skill development, woman empowerment, agriculture, drinking water, and sanitation. Also, conducted market research for the design of fellowship program, formulation of CSR vision and mission. Provided assistance in the preparation of GRI sustainability report.

Specialisation :
Chemical Engineering



Gowtham D

Qualification : B.E., PSG College of Technology, Coimbatore

Gowtham has experience in team management, planning & execution of critical processes. His observational & decision making skills help him to be creative and develop minimalistic, yet sustainable and cross functional solutions. He is passionate about riding motorcycles and loves to spend time sketching

Work Ex. : 3 yrs 8 months

Previous Employer(s) : Cognizant Technology Solutions

Key Skills : Project Management, Feasibility analysis, Process Optimization, Root Cause Analysis

Integrated Project : Mrida

Improving brand engagement of Earthspired Products through digital marketing and multiple retail channels; Optimising marketing campaigns using tools like Facebook Insights and Google analytics; Developing a metric for quantifying the environmental and social benefits offered by the product

Summer Internship : Valluri Technology Accelerators (VTA)

Developed a cost estimation and financial model for smart city development projects using Macro and VBA tools (MS Excel); Devised new revenue streams and business models; Established liaison with clients and technical partners; Designed marketing plans for the analytical tool designed for forecasting environmental data and subsequent impacts.

Specialisation :
Production Engineering (SW)



Specialisation :
Electronics and
Telecommunication Engineering

Mahesh Kanak

Qualification : B.E., Ramrao Adik Institute Of Technology,
Navi Mumbai

With a rich experience of working in BFS & telecom domain, Mahesh has proactively suggested solutions for technical issues through automation and process improvement. A quick learner and punctual person with a 'never say no' attitude towards work and sensitive towards climate change and waste management.

Work Ex. : 3 yrs 9 months

Previous Employer(s) : Tata Consultancy Services

Key Skills : Customer query resolution, Incident management, Process improvement and change management

Integrated Project : PRO India Recycling

Research work and field visit to understand the plastic value chain and challenges of stakeholders in the value chain, IT support to provide feedback to the IT platform (ERP on cloud and App based plastic recording of circularity) and implementing IT in Noida / Lucknow cities, and understanding the jargons used in segregation of plastic waste into multiple types

Summer Internship : Treeni Sustainability Solutions

Financial quantification of climate change risk in a) Manufacturing and b) Service sector. Developed and documented a general approach for financial quantification of climate change risk for enterprises (Based on TCFD (Task Force on Climate-related Financial Disclosures recommendations))



Specialisation :
Electrical & Electronics
Engineering

Kanimozhi

Qualification : B.E., IRTT College, Erode, KCT College,
Coimbatore (post graduate)

Kani, as an efficient QA team lead in IT, has received client appreciations and awards. Her decision-making, quick problem solving skills coupled with her technical knowledge of renewable energy drive her to design sustainable solutions in the energy sector.

Work Ex. : 4 yrs 7 months

Previous Employer(s) : Cognizant Technology Solutions

Key Skills : Functional testing, Team management, Risk Analysis, Coordinate with clients onsite and offshore teams

Integrated Project : Aavin Dairy

To help Aavin Dairy to expand their market share by understanding the consumer expectation over the products of Aavin Dairy, erode and help them to market their products sustainably.

Summer Internship : Tata Steel

Visualization of Business Objective and Strategy Cascading



Kushendra Suryavanshi

Qualification : B.E., Delhi College of Engineering, Delhi

Kushendra has rich experience in operations management in Oil & Gas upstream sector. He won Operations Excellence award for delivering 100% Service Quality. Adept in stakeholder management and risk assessment, he aspires to contribute to a sustainable energy future.

Work Ex. : 4 yrs 7 months

Previous Employer(s) : Halliburton

Key Skills : Operations Management, Client relationship management, Delivering Service Quality and achieving Health, safety & environment goals.

Integrated Project : Ernst & Young

Analyse companies in industries such as chemical, cement etc. for compliance with TCFD for EY database, Dashboard preparation using Tableau

Summer Internship : Tata Trusts

Setting up Inventory management system of FMCG product line; Business plan of Kindey beans and pulses; Marketing strategy of brand Trishulii

Specialisation :

Mechanical Engineering



Mukund Lahoti

Qualification : B.E., Sardar College of Engineering

Mukund is an experienced supply chain professional with the demonstrated history of working in the Power plant and Oil & gas industry. Mukund is proficient at negotiations, contract management, project execution and management. He relishes working in teams and continuously seeks to better himself. His hobbies are reading and table tennis.

Work Ex. : 3 yrs 11 months

Previous Employer(s) : Reliance Industries Limited

Key Skills : Contract Management, Project Management, Supplier Chain Management (SCM), Procurement

Integrated Project : Gujarat Heavy Chemical Limited

Project involves development of sustainability risk matrix for tier 1 suppliers of the GHCL group companies and their categorization in High, Medium and Low risk. Post categorization, engagement strategy to reduce High Risk suppliers in a progressive manner and consolidation of supply chain. Tasks includes project conceptualization and end to end execution.

Summer Internship : Tata Trusts

To design of a new livestock intervention (End to end chain) as substantial irreversible income source for the farmers in Jharkhand (Tribal Areas). Intervention includes demand creation for scientific goat rearing practices, development of value chain of goat market and behavioural change towards livestock rearing.

Specialisation :

Mechanical Engineering



Nikhil Kamble

Qualification : B.Tech, Walchand College of Engineering, Sangli

Nikhil has expertise in Project Planning and Execution in Material Handling and Medical Regulatory Operations. He has worked in projects involved to increase efficiency, resource management, prepare Official Assurances for Quality System Regulations

Work Ex. : 2 yrs 9 months

Previous Employer(s) : JSW Infrastructure Limited, Tata Consultancy Services

Key Skills : Project Management, Planning of material handling system, Medical Regulatory Affairs Management

Integrated Project : Thinkthrough Consultancy

Analysing the potential of Peer-to-Peer energy trading in India for the Renewable Energy through usage of Blockchain technology, identifying obstacles in implementing and recommendation in the policies.

Summer Internship : Thinkthrough Consultancy

Cost Accounting Model for Partnership Firm, Proposal Writing for Business Development, Corporate Strategy for Thinkthrough consultancy.

Specialisation :

Mechanical Engineering



Nikita Wankhede

Qualification : B.E., DYPIET, Pimpri

Nikita successfully helped clients with prompt solutions, analytical reports & project plan implementations. She aspires to use her techno-managerial skills to make businesses resilient to climate change, reduce their footprint & build a sustainable ecosystem. She is an ardent dog lover who believes that life is a continuous learning process.

Work Ex. : 2 yrs 10 months

Previous Employer(s) : Infosys

Key Skills : Project Management, Team Management , Knowledge Management, Product Development

Integrated Project : Mrida LLP

Developing marketing strategies for existing Earthspired products to increase the market penetration; Perform impact assessment of existing marketing strategies using Google Analytics & Facebook Analytics; Preparation of sustainability impact analysis of Earthspired value chain.

Summer Internship : Tata Motors

Preparation of Carbon Disclosure Project (CDP) 2018 & Business Responsibility Report (BRR) 2018; Operated in all capacities in the measurement of Carbon Footprint of TML across 7 manufacturing plants in India and critically assessed their subsequent impacts Worked in collaboration with third party auditors for the quality assurance process

Specialisation :

Electronics &
Telecommunications



Palavai Aditya Prasad

Qualification : B.Tech, IIT Guwahati

Aditya is a FE analyst with 4 year's experience .He is an agile team player capable of working under less supervision, a good mentor for his juniors. He is passionate about an opportunity that challenges his skills with good visibility to his efforts.

Work Ex. : 3 yrs 11 months

Previous Employer(s) : Cummins India

Key Skills : Finite element analysis, Six sigma certified, Root cause analysis, technical report publication

Integrated Project : PRO India recycling Pvt. Ltd.

Study of the value chain of plastic recycling through secondary research and field visits to various stakeholders involved in the value chain to recognise opportunities for the company

Summer Internship : Wipro-CSTEP

A preliminary assessment of wind resource data for India

Specialisation :

Mechanical Engineering



Pallav Gogoi

Qualification : B.E., Assam Engineering College

Pallav served for 5 years as an Officer in a public utility and has gained multitude of experiences in power distribution, revenue operations and public dealings. He has executed various development projects of the state and central government. He is an active sports person and believes that lots of managerial lessons are learned in the field.

Work Ex. : 4yrs 10 months

Previous Employer(s) : Assam Power Distribution Co.

Key Skills : Project management, Operation management, Customer relationship management, Government relations

Integrated Project : Fortum

To conduct a market research on consumer preferences in the use of electric charger. The study would be conducted by offering two hypothetical products- manual charging and smart charging, and examining which product a consumer would choose.

Summer Internship : YES BANK

Technological interventions in CSR project life cycle; Launching a micro-site for Sustainable MSME program.

Specialisation :

Mechanical Engineering



Pankaj Mohanpuria

Qualification : B.Tech, IIT Bombay

With mind of Marketer & Environmentalist at heart, Pankaj, an IIT Bombay graduate started-up an online Marketplace of 2nd hand products where he learnt Team Management, Business Development & Strategy. He has expertise in Energy management, Carbon-GHG Management & Digital Marketing. A quick-learner with a penchant for Traveling, he has worked for both Corporates & Startups.

Work Ex. : 4 yrs

Previous Employer(s) : NestAway Technologies, PreGrab.com, ICICI Bank, Vishwa Infrastructures

Key Skills : Policy Research & Advisory, Business Development, Digital Marketing, Energy & GHG Management

Integrated Project : Deutsche Gesellschaft fuer Internationale Zusammenarbeit (GIZ) GmbH

Technical assistance for Circular Economy Mission, facilitating partnerships between EU & Indian Businesses in the area of Resource Efficiency & Circular Economy in 4 sectors: Construction, Electric Mobility, Solar PVs & Extended Producers Responsibility, Co-authoring a paper on Sustainable Public Procurement in Railways with Ministry of Railway's Official

Summer Internship : Mahindra & Mahindra

Formulated Carbon Neutrality plans for all businesses of Mahindra Group by adopting Energy Productivity (EP100), Renewable Energy (RE100) & Carbon Sequestration; Financial planning & feasibility analysis for developed Carbon Management roadmap of M&M; Applicability of EV100 for all businesses; Developing emission intensity factor for R&D centre MRV

Specialisation :

Civil Engineering



Pooja Arya

Qualification : B.Tech, NIT Jaipur

Pooja with formal experience in operations management in Oil & gas sector aspires to be an innovator in future energy space. With experience in business delivery planning, supply chain management, risk assessment, relationship management, she was instrumental in delivering System effectiveness through a mix of SAP and on-ground experience.

Work Ex. : 3 yrs 11 months

Previous Employer(s) : Cairn India

Key Skills : Project management, Contract management, Policy analysis

Integrated Project : Gujarat Heavy Chemical Limited

GHG inventorization for all the sites of GHCL as per the GHG protocol, also developing the site specific reduction targets with mitigation strategies; Supply chain sustainability is to assessed for GHCL for all the suppliers of the GHCL group companies. also developing engagement strategy to reduce High Risk suppliers in a progressive manner.

Summer Internship : CDP India

Study of the state of Indian corporate's renewable energy sourcing and thus projecting leaders and laggards in RE space. Analyzing the CDP sectoral investor research reports to project the upcoming technologies in the energy domain.

Specialisation :

Mechanical Engineering



Pratik Kumar Mahato

Qualification : B.E., Priyadarshini College of Engineering

Pratik used to manage a team of 100 for end to end maintenance and operations of the Wire Rod Mill plant. He was involved in planning and commissioning of LT/HT equipments with special emphasis on quality assurance. He is a travel enthusiast and a sports fanatic.

Work Ex. : 4 yrs 6 months

Previous Employer(s) :Usha Martin

Key Skills :Project Management, Client Relationship Management, Process Optimization and Planning, Operations Management and Business Development.

Integrated Project : Fortum

Network Optimization for placement strategy of EV chargers to minimize capex and maximize charger utilization in Delhi NCR and Hyderabad.

Summer Internship : MRIDA GROUP

Marketing and Sales for Earthspired a FMCG Brand of Mrida. Activities included market research, digital and direct marketing strategy and formulating communication strategy for building an influencer network to advocate the products

Specialisation :

Electrical Engineering



R Kiran Kumar

Qualification : B.Tech, Vignan Institute of Technology and Science, Hyderabad

A sports enthusiast , Kiran has 5 years of IT experience in team management & managing customer expectations. He wants to use his management skills for the clean & green society and wants to bring sustainability to Tourism and innovative projects like Smart cities.

Work Ex. : 5 yrs

Previous Employer(s) : Virtusa Polaris

Key Skills : Team management , Managing Customer Expectations, Continual service improvement, Managing quality service

Integrated Project : Fortum

The survey respondents will be presented with both the MVPs -Manually operated charging stations-assisted charging- MVP 1 (Minimum viable product) and Smart charging-unmanned, digital payment- MVP 2 and asked to choose their preference.

Subsequently we will be able to interpret the customer needs and facilities they would need at the charging station.

Summer Internship : American India Foundation

To review Comprehensive skill development program (CSDP) of E-rickshaw in Noida, Identifying the critical gaps in delivering in CSDP and suggest new ways to replicate CSDP at different locations.

Specialisation :

Electronics and Communication Engineering



Rabin Thakur

Qualification : B.Tech, CBP Government Engineering College, Delhi

Rabin, keen observer, has quick-learning abilities and pertains to maintain an inclusive approach with quality delivery. As design consultant, his experience is a mix of handling clients, managing design processes and delivering projects of national importance.

Work Ex. : 4 yrs 3 months

Previous Employer(s) : Indus Consultrans, Geodata India

Key Skills : Engineering Consultancy, Project Coordination, Interface Meetings, Value Engineering

Integrated Project : FICCI

Study of circular economy concepts and mainstreaming Life-cycle analysis in industry practices; capacity building for the same

Summer Internship : Carbon Fixers

Working on business strategy to enter into domain of climate adaptable buildings. Deliverables include research report, ppts and Business Canvas Model.

Specialisation :

Civil Engineering



S Devanand

Qualification : B.Tech, NIT Trichy

Devanand has a penchant for leading teams & continuously improving himself through teamwork. He is skilled in contract management, resource planning & allocation. His strengths include operating in complex environments, developing and implementing strategies to achieve challenging goals. He is a passionate basketball player who likes solving rubix cube.

Work Ex. : 2 yrs

Previous Employer(s) : TATA Housing Development

Key Skills : Project Management, Contract management, Business Development, Team Management

Integrated Project : Fortum

Designing placement strategies for EV Charging stations in Delhi NCR and Hyderabad through network optimization

Summer Internship : Levidia Infra

Prepared a feasibility report covering legal, operational & financial aspects. Risk and return assesment of various business models for the company venturing into affordable market segment.

Specialisation :

Civil Engineering



Sachhin Kumar Patra

Qualification : B.Tech, National Institute of Science & Technology

Adept professional with 3yrs of experience in IT consulting with international clients. Strong affinity towards Finance, Strategy & Sustainability. He is versatile & a fast learner. He has been appreciated for his stakeholder engagement skills while leading student bodies & organizing events. He loves to jog, swim, play outdoor sports & ride bikes.

Work Ex. : 3 yrs 1 month

Previous Employer(s) : Infosys

Key Skills : Business Strategy, Financial Risk and Credit Analysis, Event Management & Stakeholder Engagement, SAP SD & Process Consulting

Integrated Project : Mahindra Susten

Carry out environmental assessment of Suppliers. Design a MIS architecture for carbon foot printing of Supplier. Prepare a training module for suppliers to carry out carbon foot printing exercise.

Summer Internship : Levidia Infra

Prepared a feasibility report for Affordable Plot & Housing Project worth Rs.140 crores covering legal, operational & financial aspects. Designed an excel tool for scenario planning to assess risk & returns of various acquisition models prevalent in Housing Sector.

Specialisation :

Electronics & Instrumentation Engineering



Sachin Navtosh Jha

Qualification : B.Tech, Kalyani Government Engineering College

Sachin was appreciated for his 'customer-centric approach' while working as a Business Intelligence consultant, and as an intern in a government consulting project. A solicitous facilitator at heart he wants to use his general management skills, especially of marketing, HR, and sustainability strategy in Government, Development, Technology and FMCG sectors.

Work Ex. : 3 yrs 4 months

Previous Employer(s) : Tata Consultancy Services, Vistamind Education

Key Skills : Leadership, Liaisoning & Negotiating, Solutioning & Business Development, Marketing & Interpersonal Communications

Integrated Project : Generation India (McKinsey Social Initiative)

Working on preparing process document, through various focused group discussion, to capture various insights and identify critical elements in the key processes for benchmarking operational efficiency capturing challenges and issues faced and some innovative pilots undertaken at various locations pan-India in Generation India Foundation.

Summer Internship : Tata Trusts

Worked on the revival of 2 Government Tribal Residential Schools in Naxal affected regions of Jharkhand under the Department of Welfare (Government of Jharkhand) which would be used as a demonstration for scaling up across Jharkhand. Study included conducting 131 in-depth interviews, several focused group discussions and 4 days of participant observation.

Specialisation :

Information Technology



Sigma Das

Qualification : B.Tech, College Of Engineering & Technology, Bhubaneswar

A vivacious person with an inquisitive bent of mind, Sigma has experience in diverse areas like Business Intelligence, Digital Marketing & Project Management, Financial Modelling, Sustainability reporting & Strategies. She aims to leverage her skills to develop sustainable solutions for the long-term viability of businesses. She loves to paint, pen down her thoughts through poems and is an athlete

Work Ex. : 3 yrs

Previous Employer(s) : Tata Consultancy Services

Key Skills : Sustainability Consulting, Digital Project Management, Digital Marketing, Data Analysis

Integrated Project : NTPC

Design the chapter on Stakeholder Engagement Strategy for NTPC's Sustainability Report 2018-19.; Formulate the CSR policy for NTPC for the year 2018-19.; Carry out data analysis related to the environmental impacts of NTPC in the past & present; Devise Sustainability Strategies for the company.

Summer Internship : Tata Trusts

Conceptualized and implemented a full-fledged MIS system for the entire value chain of Cattle-feed products; Devised a Digital Marketing plan for the newly launched FMCG products under brand Trishulii; Developed an online portal to showcase the products of Trishulii.

Specialisation :

Electrical Engineering



Venkee Rathnam

Qualification : B.E., Velammal Engineering College, Chennai

An extrovert with strong business sense, Venkee have worked in corporates and startups, for various levels of product development & services. He has managed teams on new & existing projects and has worked with international clients. Being equipped with techno-managerial skills he wants to be part of projects which focus on sustainable process and practices.

Work Ex. : 3 yrs 8 months

Previous Employer(s) : Bonfiglioli Transmission Pvt Ltd, GGS Information Services (Caterpillar), Air Ok Technologies Pvt Ltd, IIT Madras

Key Skills : Project Management, Client Relationship Management, Process Planning, Stakeholder Management

Integrated Project : Deutsche Gesellschaft fuer Internationale Zusammenarbeit (GIZ) GmbH

Was involved in organizing Circular Economy Mission with the objective of facilitating the partnership between EU & Indian Business. Working with the Ministry of Finance & Railways in the market assessment for promoting Sustainable Public Procurement (SPP) and preparing a paper on the same after analyzing the existing policies and ecolabelling schemes.

Summer Internship : American India Foundation

Worked on livelihood project involving business development, vendor management, devising Amortization table of the loans available and marketing strategy for the underserved women entrepreneurs from 3 different States. Created data collection system for entity registration and Case Study which was presented to the investors Goldman Sachs, US

Specialisation :

Production Engineering



Vibha Rupchand Gajbhiye

Qualification : B.Tech, Laxminarayan Institute of Technology, Nagpur

Vibha, an eclectic person and a R&D technologist, is experienced in product development as well as quality and risk management. She has demonstrated her skills in client engagement, business development and strategy formulation. She yearns to develop sustainable future through innovative solutions.

Work Ex. : 3 yrs 10 months

Previous Employer(s) : BASF

Key Skills : Product Development & Quality system management Analysis (ISO/TS 16949), Project Management ,Risk Assesment & EHS, Life Cycle Assesmen

Integrated Project : FICCI

Designing strategy in association with UNEP to enhance circularity and sustainability performance of Textile industry and its value chain through Life Cycle Assessment, textile value chain mapping, stakeholder analysis, identifying key hotspots at the global level, trade barrier assessment and developing policy recommendations

Summer Internship : Carbon fixers

The scope of work included preparation of business plan, proposals and devising strategies for recycling and waste management for various industries including construction, marble and chemicals, etc. Also provided consulting in reporting and getting TRUE Rating, a LEED Certification as an approach towards achieving zero waste

Specialisation :
Chemical Technology



Yasir Haque

Qualification : B.Com(Hons.), University of Lucknow, Lucknow

A perceptive individual, Yasir is experienced in diverse fields ranging from project's financial assessment to healthcare. He has been instrumental in achieving human resource optimization and aims to create financially viable models for sustainable businesses.

Work Ex. : 2 yrs 11 months

Previous Employer(s) : Hi-Tech Hospital and Healthcare, Lucknow, State Innovations in Family Planning Services Project Agency (SIFPSA), Lucknow, U.P.Cooperative Sugar Federation, Uttar Pradesh

Key Skills : Financial Statements Analysis, Product feasibility study, Project Management, Auditing.

Integrated Project : PRO India Recycling

Carrying out the Social Need Analysis of waste pickers and taking steps to bring them into the formal economy through financial inclusion in the form of opening of bank accounts, providing them health and life insurance services and facilitation of microloans

Summer Internship : AXIS BANK

Conducted a primary study over 40 farmers covering two districts to determine credit buying behaviours of the farmers and found that approximately 65% of the credit is being provided by illegal moneylenders; Suggested recommendations for increasing market share by 5% in the area on which study was conducted; Conducted a feasibility study of the products of the Axis Bank and recommended certain improvements to cater to the rural market.

Specialisation :
Commerce



Akshay Agarwal

Qualification : B.Sc., MIT MACS College, Pune

A travel enthusiast, Akshay plans to leverage his skills with his passion for technology, clean energy & smart projects to create opportunities for businesses & to develop a sustainable future. His work involved Product Consulting & Application Development

Work Ex. : 4 yrs 4 months

Previous Employer(s) : Cognizant Technology Solutions, Atos India

Key Skills : Product Consulting, Project Budget Estimations, Process Automation, Stakeholder Management

Integrated Project : Mrida Associates, LLP

Strategize and implement digital/direct marketing techniques for the group's FMCG brand, Earthspired. Cost optimization & brand engagement on e-commerce platforms. Impact assessment of marketing campaigns, & propose new strategies. Performing Sustainability Impact Assessment of the brand.

Summer Internship : Healthcoco Technologies

Designing ePharmacy business strategy. Designing eLaboratory business strategy. Designing Marketing programme for the company's health & wellness businesses. Creating SOP & Feedback mechanism. Advertisement planning & promotion on digital media for primary business. Led a team of 6 management interns for miscellaneous activities.

Specialisation :

Computer Science and Engineering



Dhanesh Chandra

Qualification : B.E., BIT MESRA

Dhanesh, a sustainability enthusiast has diverse experience in Software development, Project Management, Sustainable Business Strategies, Block Chain, Operation Analytics. He aspires to apply his analytical skills in operational efficiency through improved resource management by developing sustainable value chains.

Work Ex. : 3yrs 9 months

Previous Employer(s) : Infosys , Bharat Electronics

Key Skills : Product Development, Project Planning, client negotiation, Life Cycle Analysis, Project Finance, Consulting.

Integrated Project : Fortum

Network optimization of EV chargers to minimize capex and maximize charger utilization in Delhi NCR and hydrebad

Summer Internship : Tata Trusts

Longitudnal Study of Lakhpati Kisan across villages of Jharkhand, Odisha, and Maharashtra. Primary Research Work-Identified the driving factors behind their success and analyzed the impact of the intrevention on the community.

Specialisation :

Electronics and Communication Engineering



Remant Kumar V Tiwari

Qualification : M.B.B.S., Topiwala National Medical College and B.Y.L. Nair Hospital

Remant, a doctor, blogger, and ICMR studentship recipient has diverse experience in healthcare. He has taken innovative initiatives to revamp healthcare delivery. Interested in public policy he looks forward to work on sustainable healthcare model. He strives to excel in research and advisory in social development sector especially in public health

Work Ex. : 4 yrs 11 months

Previous Employer(s) : Fortis Healthcare, Medical Division, BARC, Raigad Zilla Parishad, Government of Maharashtra

Key Skills : Business Development & Strategy, Leadership & Negotiation, Primary and Secondary Research, Data Analysis.

Integrated Project : Thinkthrough Consulting

In this project we shall assess the status of local market by sourcing of suppliers via ministry of trade, chamber of commerce and other UN organizations, NGOs, existing suppliers of UNICEF BD country office. Then, we will define methodological framework and evaluation criteria for each category of suppliers. Then, we will analyse the profile of suppliers identified for initial vetting based on information provided by suppliers. Finally, we will prepare user friendly database with all information and submit soft and hard copy of the list to UNICEF.

Summer Internship : Thinkthrough Consulting

Business Development and strategy formulation in India, Nepal, and SL; Supply Chain Assessment of Nutritional Commodities in Bangladesh. Proposal preparation for various opportunities in social development sector. Need assessment - RI training at all level and Strengthening the Implementation of RNTCP by Kolkata Municipal Council under THALI project.

Specialisation :
M.B.B.S.



Arvind Venkat Sai V

Qualification : B.E., Veltech Engineering college

Arvind is an IT Consultant with expertise and experience in Data Analytics, Business Intelligence, and Data Strategy for Insurance vertical. In addition, he is adept at project delivery, and Quality Assurance. He endeavours to achieve sustained competitive advantage for the organization by leveraging Data Science and Technology.

Work Ex. : 4 yrs 1 months

Previous Employer(s) : Tata Consultancy Services Limited

Key Skills : Data Analytics & Strategy, Tech Product Management, Project Delivery, Client Relationship.

Integrated Project : IndusInd Bank

Evaluated the environmental and social (E&S) risks associated with projects financed by the bank; Studied E&S associated with projects in different sectors such as oil & gas, infrastructure, IT Services, etc; Secondary research on types of Impact Finance instruments such as Green Bonds, Masala Bonds, Forest Bonds etc.

Summer Internship : Wipro-CSTEP

Prototyped a Convolutional Neural Network in Caffe library for the detection of plant disease from images. Developed a Computer Vision module using OpenCV for the classification of malnutrition in kids. The algorithm determines biometric parameters from images. Also, conducted secondary research on the applications of Artificial Intelligence for improving Agricultural yield.

Specialisation :
Computer Science and Engineering

PLACEMENT PROCESS

Institute conducts Batch Recruitment Process for students pursuing the Post Graduate Program in Sustainable Management. The recruitment Process is designed to ensure that both the students and the recruiters make informed career choices and recruitment decisions respectively. The Student Placement Committee handles the entire placement process, which includes corporate interactions, pre-placement processes, and activities during the placement process under the supervision of the Faculty coordinators.



Pre-Placements talks (PPT)

The Pre-Placement talks (PPT) enable companies and students to interact with each other. The representatives from companies share key aspects of their firm, work environment, and growth opportunities. A typical PPT session is scheduled for 60 minutes followed by a 15-minute-long Q&A session. This year companies can plan to visit the Noida campus for pre-placement talks from 1st October 2018 onwards.

Application and Shortlists

In response to job descriptions floated by companies, interested students apply through the Placements Office, managed by the Student Placements Team. A detailed resume is submitted by the students as part of the application process. On the basis of student applications, companies are required to send shortlists to the Placements Office at least a week prior to their final interviews.

Placement Interviews

The final placement process will be starting from 1st December 2018. Companies are encouraged to visit the campus for conducting the placement process. Companies can also take advantage of our state-of-the-art video conference facilities and interview rooms in case if they are unable to visit the campus. Companies are requested to inform the Student Placement Committee their travel plan in advance in order for the committee to make necessary hospitality arrangements at our end.

Offers and Acceptance

The Company can make an offer to the student after the final interview. For an offer to be valid, it should include details of role, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision. The offer is communicated by the company to the Placements office, which in turn communicates it to the selected student. The acceptance of an offer is governed by placement rules of PGPSM which are framed at the beginning of the academic year and may vary from year to year.

INTEGRATED PROJECT

The Students have a mandatory requirement of doing an Integrated Project with the industry for 9 months during their Second year. Integrated Project adds to their skills and makes them holistic leaders with the potential to be recruited as mid-level managers. Some of the organizations with which students have worked in the past are – E&Y (Climate Change & Sustainability), Fortum, FICCI, GIZ, NTPC, Mahindra Susten, GHCL, PRO, Aavin Dairy, American India Foundation (AIF), Tata Sustainability Group, World Bank, GE, Vikram Solar, Valluri Technology and Vedanta.

INTERNATIONAL IMMERSION

The concept of sustainability mandates a 'Glocal' perspective which includes an in depth understanding of localized risks and challenges as well as a unified global strategy to strive towards holistic development. The international immersion module sensitizes the participants towards the best practices and robust administrative structures which exist in countries like Sweden and Denmark which are considered pioneers of sustainable development. A two-week sojourn in world renowned institutions like Linne University, Maastricht school of management is aimed at enriching the experience of a meaningful immersion.

The rigorous academic schedule is highly complimented with a conscious and deliberate industry interaction with experts from organizations such as IKEA of Sweden, Dong Energy, Rockwool and Volvo, Electrolux which are Industry benchmarks for sustainability in their respective sectors. Moreover, the participants actively engage with local municipal bodies and citizen groups who are often instrumental in bringing about behavioral changes in society towards sustainable living. The programme also creates a platform for cultural exchange among participants and the local community.



INDUSTRY PARTNERS

- Accenture
- American India Foundation
- Azim Premji Foundation
- Biocon
- Brillio
- Cairn India Limited
- Cargill India
- CII
- E&Y
- Energy Efficiency Services Limited
- GIZ India
- KPMG
- Lavasa
- Levidia Infra
- Mahindra & Mahindra
- McKinsey & Co.
- Mrida Group
- Mytrah Energy
- PwC
- Sattva Consulting
- Tata Motors
- Tata Strive
- Tata Sustainability Group
- Tata Trusts
- Thinkthrough Consulting
- Treeni
- Tres Vista
- United Phosphorus Limited
- Valluri Technology Accelerators
- Vikram Solar
- Wipro Earthian
- Yes Bank

FACULTY

Agribusiness Management

- **Kriti Bardhan Gupta**
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- **Maya Kant Awasthi**
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- **Sanjeev Kapoor**
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G. B. Pant University of Agriculture and Technology, India
- **Sushil Kumar**
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Business Communication

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- **Chandan Sharma**
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- **Kaushik Ranjan Bandyopadhyay**
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- **Gaurav Garg**
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- **Sonia Singh**
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- **Y.K. Agarwal**
Ph.D.
Case Western Reserve University, Ohio, U.S.A.
- **Garima Mittal**
Ph.D.
University of Delhi, India
- **Kaustav Banerjee**
Ph.D.
University of Calcutta, India

- **Jyotirmoy Dalal**
Ph.D.
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ACC Research Fellow, IIM Kolkata
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 - **Arunabha Mukhopadhyay**
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 - **Pradeep Kumar**
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Strategic Management

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- **Neeraj Dwivedi**
Fellow
IIM Lucknow, India
- **Sabyasachi Sinha**
Fellow
IIM Ahmedabad, India
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